

Sarah Reiter

October 20, 2009 ABIM, Lucerne



### New Active Ingredient

- Extract of Chenopodium ambrosioides near ambrosioides
- Modes of Action
  - Collapses trachea causing asphyxiation
  - Destroys cuticle layer causing desiccation
  - Anti-feeding properties



Chenopodium ambrosioides



### **REQUIEM Discovery**

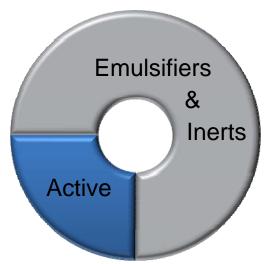
- REQUIEM is based on an extract of Chenopodium ambrosioides near ambrosioides
  - Relative of common lambsquarter
- The active ingredient in REQUIEM was discovered after screening various candidate plants
  - Chenopodium ambrosioides produces mixture of plant terpenoids with desired efficacy profile
  - Our Chenopodium is a proprietary cultivar with unique profile conducive to developing pesticides







- Formulation has been optimized to deliver the active ingredient most effectively
  - Emulsifiable Concentrate (EC) with 25% active ingredient
  - Also contains emulsifiers and inerts designed to optimize delivery of AI
    - Suspension and flowability
    - Leaf adherence
    - Lipophilicity
- Active Ingredients:
  - Not systemic
  - Not translaminar
  - Contact activity is important







REQUIEM reduces populations of eggs, larvae/juveniles and adults of:

- Thrips
- Whiteflies
- Mites
- Aphids

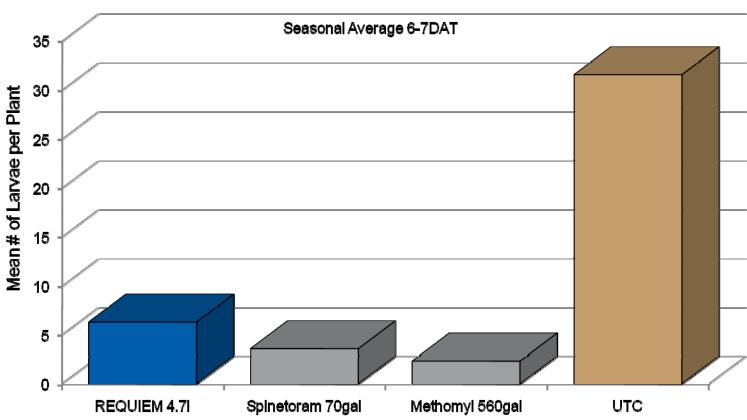
REQUIEM also deters feeding and reduces the spread of viruses.





## Controls Western Flower Thrips on Onions as well as conventional insecticides

(Frankliniella occidentalis)

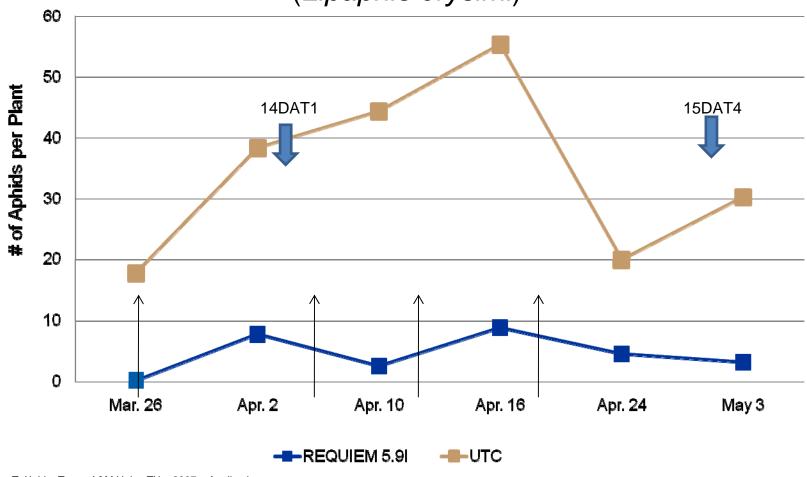


T. X. Liu, Texas A&M Univ., TX – 2008. Four applications, 7D intervals. (80350)





# Controls Turnip Aphids on Cabbage (*Lipaphis erysimi*)

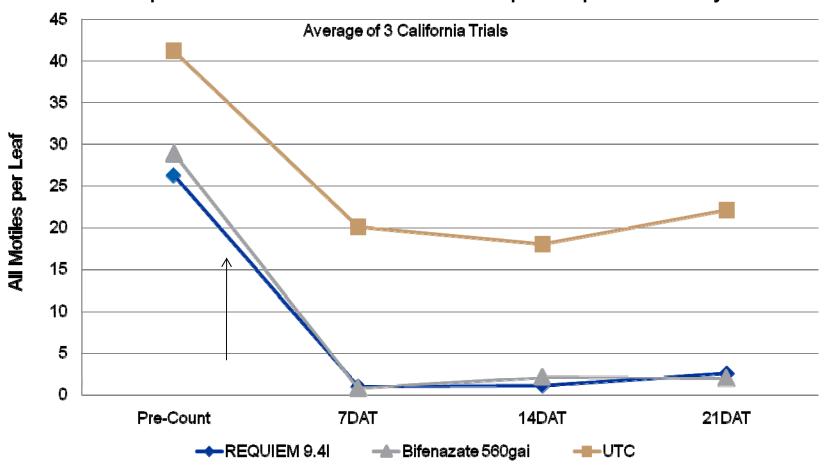


T. X. Liu, Texas A&M Univ., TX – 2007.. Applications 1= Mar. 20; 2= Apr. 3; 3= Apr. 11; 4= Apr. 18. (70456)





Delivers control of motile (juvenile + adult) Spider Mites\* equivalent to standard on Grapes up to 21 days

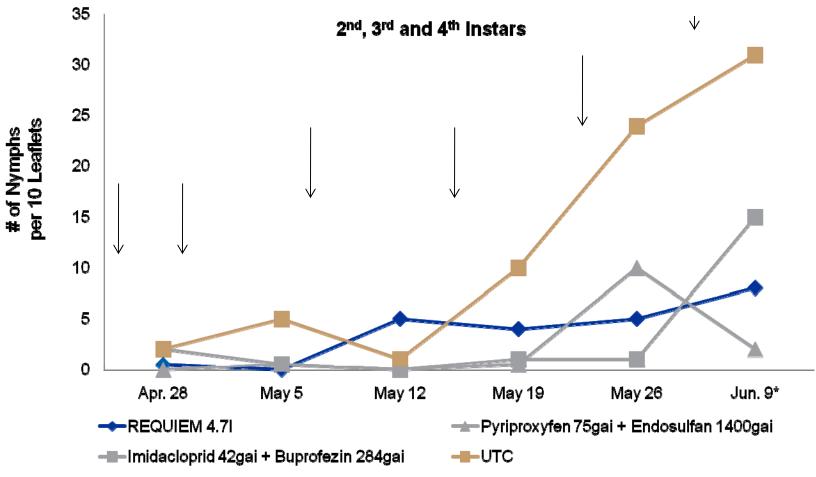


<sup>\*</sup>Tetranychus pacificus (70152, 80120, 80121)





### Controls Whitefly nymphs on Tomatoes as well as conventional insecticide tankmixes



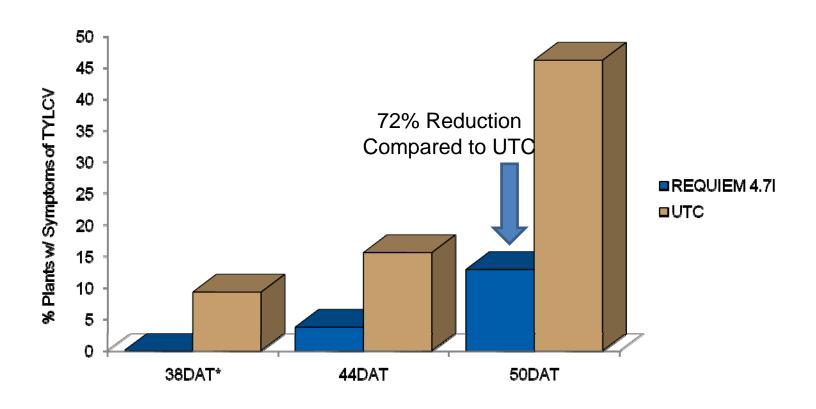
D. Schuster, Univ. of Florida, FL – 2008. (80321)







## Controls Whiteflies, helping to reduce virus incidence on Tomatoes



D. Schuster, Univ. of Florida, FL – 2007. \*DAT = Days after transplanting. REQUIEM applied every 7 days (70467)





#### Reduces TYLC Virus incidence



**Untreated Check** 



REQUIEM 4.7I on 7-day interval

D. Schuster, Univ. of Florida – 2007. Pictures taken approximately 50 days after transplant. Arrows point to TYLC infected plants. (70467)





#### Reduces Watermelon Vine Decline

REQUIEM 4.7I alone 2 - 9

P. Roberts/P. Stansly, Univ. of Florida – 2008. Pictures taken approximately 60 days after transplanting. (80431)

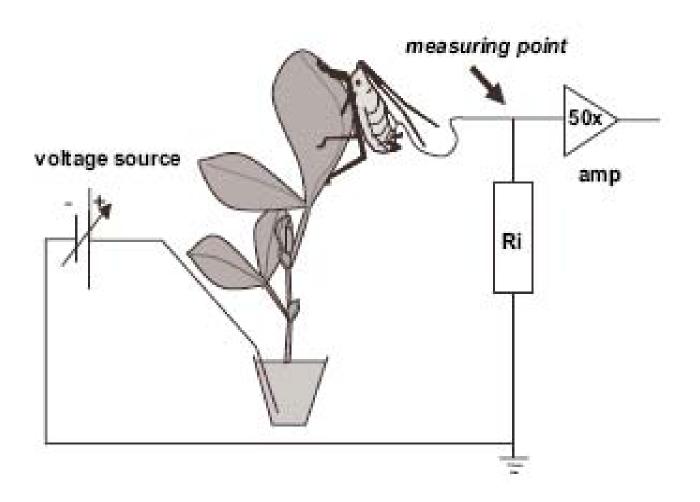
WVD = Squash Vein Yellowing Virus Potyvirus New problem in GA/FL USA

Imidacloprid soil +
Pymetrazine 2,3
Endosulfan 4,5,8
Spiromesifen 6,7
Pyriproxyfen 9

**UTC** 



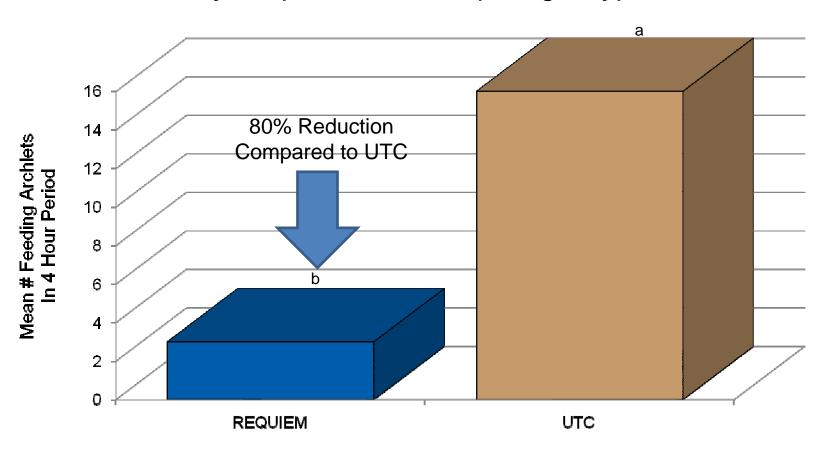
# **Aphid Feeding Diagram**







# Reduces Feeding Probes in *Myzus persicae* and *Aphis gossypii*



Jeff Davis, LSU – 2008. EPG lab trials, both aphid species data combined. 24 Hours after application, aphids placed on leaf (80428)





Fits IPM programs because it has negligible effect on beneficials:

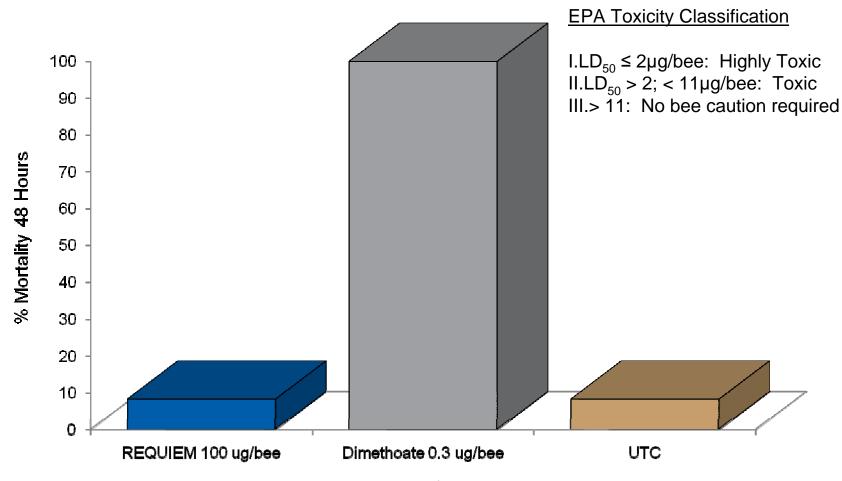
Field trials and lab studies confirm safety on:

- •Bees (Apis mellifera)
- Predatory mites (Amblyseius fallacis)
- •Lady Beetle (Stethorus punctum)
- •Mite predators (Zetzellia mali, Neoseiulus fallacis, Typhlodromus pyri
- Syrphid Flies
- •Minute Pirate Bug (Orius insidiosus)
- Aphid Midge
- Parasitic wasps (Encarsia, Eretmocerus spp)





### Safe on Honey Bees



Wildlife International Lab trial results - 2009.

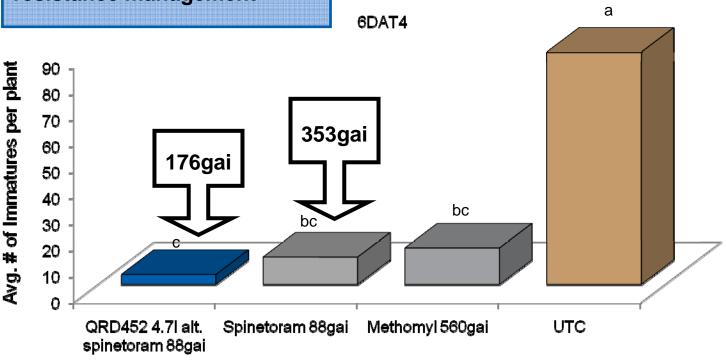
**Topical Application of Active Ingredient** 





### Reduces chemical load while delivering same control

Viable option to reduce chemical load and help with resistance management



C. Collins, Collins Ag Consultants, OR – 2008. Means followed by same letter NSD. H<sub>2</sub>O volume: 20GPA. + Frankliniella occidentalis (80294)





### Summary:

- Increases farmer productivity:
  - Controls thrips, whiteflies, mites, aphids
  - Direct mortality
  - Feeding deterrent and virus reduction
  - Novel modes of action to deter the development of resistance
- Provides clean, low residue food:
  - Exempt from requirement for tolerances, MRL
  - Replace harsher chemistries
  - Performs well in programs for lower chemical load
- Improves the environment:
  - Safe on all key beneficials and bees
  - 0 day PHI, 4 hour REI, etc





2009 AgraQuest, Inc.

SERENADE, SONATA, RHAPSODY, & BALLAD are registered trademarks of AgraQuest, Inc. These trademarks are registered in the U.S. Patent and Trademark Office as well as in the intellectual property offices of numerous other countries worldwide.

The SERENADE and RHAPSODY products are protected by U.S. Patent Nos. 6060051, 6103228, 6291426, 6417163, and 6638910. In addition, these products are protected by patents in numerous other countries.

The SONATA and BALLAD products are covered by U.S. Patent Nos. 6245551, 6586231, and 6635245 and by patents in numerous other countries. BARITONE™ is a trademark of AgraQuest, Inc.

The BARITONE product is manufactured and distributed subject to EPA Reg. No. 62637-5-69592.

BARITONE Bio-Insecticide is currently registered for use in the following states: Arizona, California, Colorado, Florida, Georgia, Idaho, Maryland, Michigan, Nevada, North Carolina, Oregon, South Carolina, Virginia and Washington

Products comprising the Muscodor fungus are protected by U.S. Patent No. 6,911,338 and are the subject of numerous pending patent applications worldwide.

AgraQuest owns the following product registrations: SERENADE MAX - EPA Reg. No. 69592-11; SERENADE ASO - EPA Reg. No. 69592-12; SONATA - EPA Reg. No. 69592-13. These products are also registered in numerous other countries worldwide.